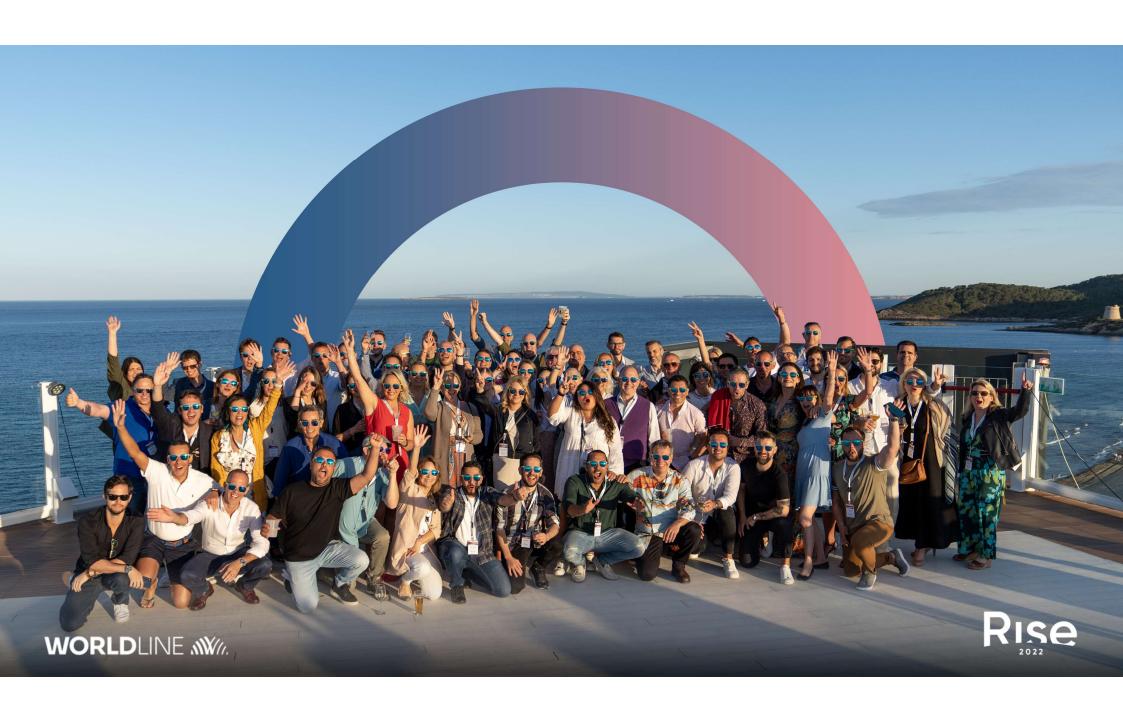
# Streamlining Payments in the Travel Industry: How Worldline is Leading the Way



**Damien Cramer** 

Global Head of Travel & Airlines



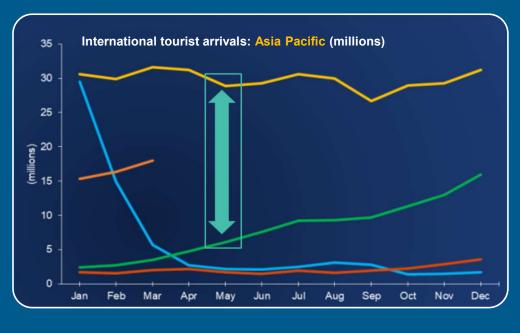


### 1 Year Ago

### Rise

#### Travel Recovery in Asia had still has a long way to go





\_\_\_\_\_ 2019 \_\_\_\_\_ 2020 \_\_\_\_\_ 2021 \_\_\_\_\_ 2022 \_\_\_\_\_ 2023\*

Source: UNWTO (May 2023)

\* Provisional data



#### Where do we end in 2023?

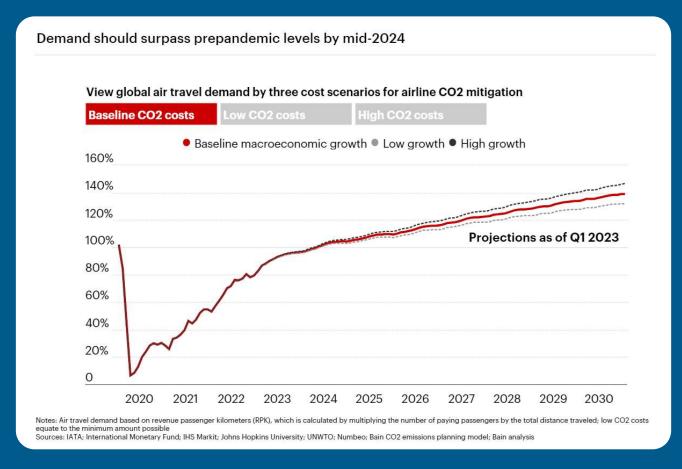






#### Where do we go from there?





Air Travel Forecast to 2030: The Recovery and the Carbon Challenge | Bain & Company



## Correlation between Back to Office and Travel





"....countries where more people returned to their offices outperformed commercial flight bookings by a wide margin compared to their more remote-minded counterparts."



### Our Approach to Travel Payments





Simplifying Payments



**Digitising Payments** 

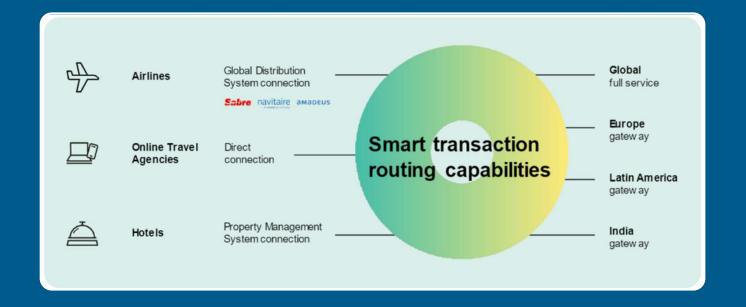


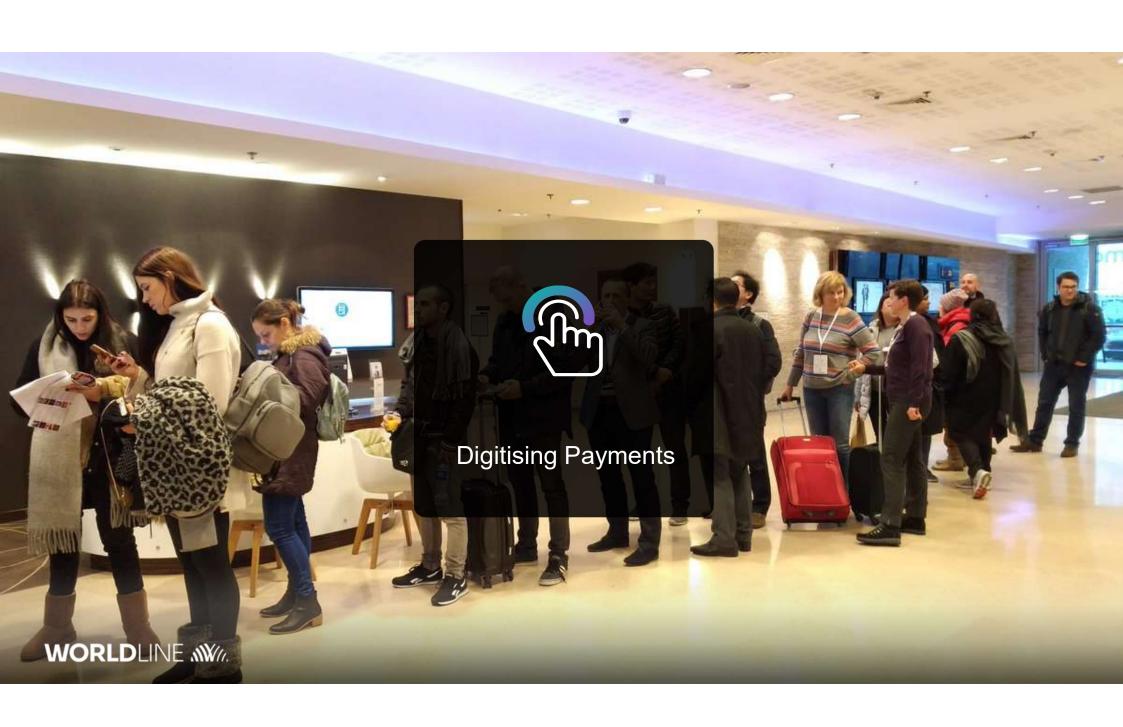
**Localising Payments** 

#### Worldline's Travel Hub













**Localising Payments** 

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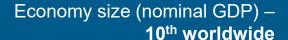
#### Asia's next giant



Population – **51.3M (2022)** 



**74%** – Mobile shopping vs. total e-commerce value





 $\Rightarrow$ 

97% (2022) – Smartphone penetration

E-commerce market size – 94B USD (2022)





97% (2021) – Internet penetration

Forecasted e-commerce market size – 116B USD (2027)





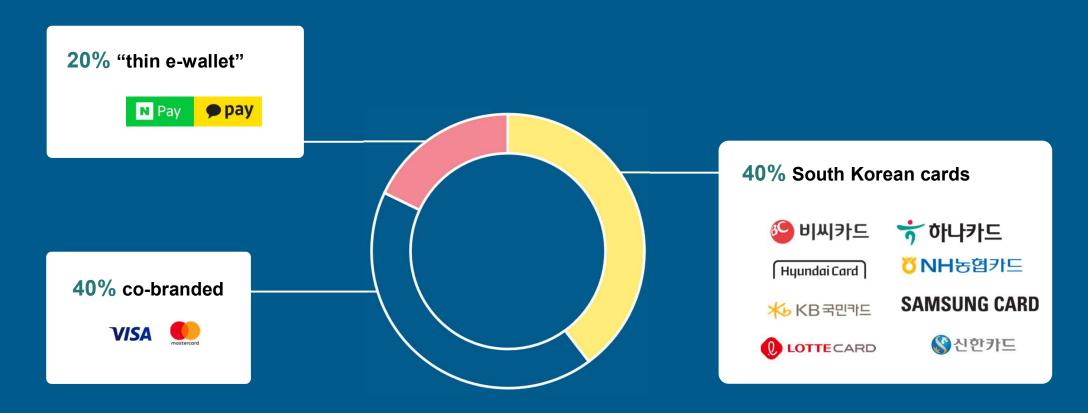
Ranked No. 6 – E-commerce market size worldwide

Source: IMF, Statista.com



#### Online payment landscape





80% cards



# Five challenges, one global payments solution



01 | 💷

Limited payment methods coverage

Access to all local cards and a localised checkout process

02 | 🗠

Low approval rates

Increased payments performance with local acquiring

03 | 🔗

High cost of cross-border payments

No cross-border fees with all-in blended pricing, no cardholder surcharge

04 | ₹\$

Foreign exchange risks

KRW exchange at a guaranteed FX rate\* and cross-border remittance in 20+ major currencies 05 | 🜐

Complex business environment

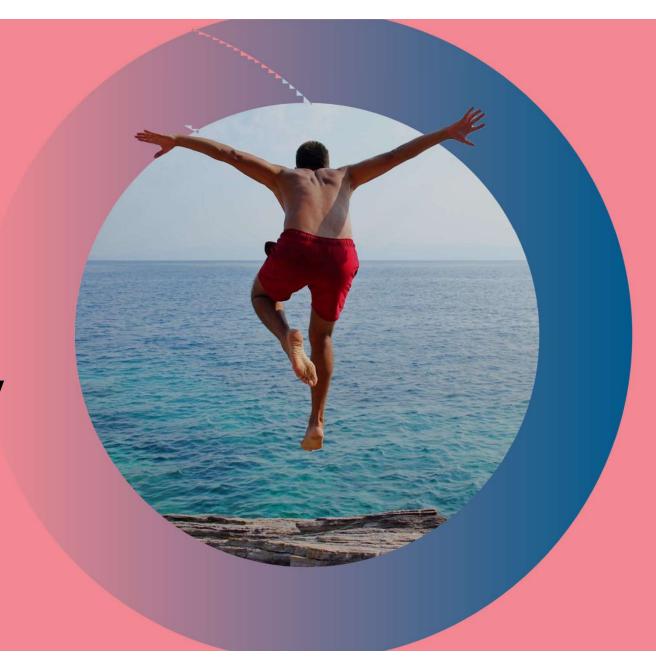
One-stop solution for processing in South Korea without local entity required





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Thank you for being part of our travel journey



Payments to grow your world



#### Rise Travel 2023



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